



Annuity

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Top stories

A boost for retirement income planning

[Income Pay Pro® fixed index annuity \(FIA\)](#) now offers increased LPPs across all ages, providing even more opportunity to help clients plan for guaranteed lifetime income¹.

Use the [Income Pay Pro® Guaranteed Income Tool](#) to show clients how lifetime income can help create a reliable retirement “paycheck.”



Celebrate Hispanic Heritage Month by building stronger client connections

[Tune in](#) to discover **five ways to better connect** with Spanish-speaking clients through accessible resources, education, and culturally relevant support.

**THE MARKET YOU'RE
MISSING MAY BE BIGGER
THAN YOU THINK...**



Watch episode

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If you have any questions or topic recommendations, please email us at NACPodcast@sfgmembers.com.

The social corner

Continue the momentum this Hispanic Heritage Month

Keep the conversation going with client-friendly, ready-to-share Spanish social media posts. Visit the [Social Media Resource Hub](#) to connect with Spanish-speaking clients and prospects.



Client
conversation
starter of the
month

Share a popular client education resource

Available in [English](#) and [Spanish](#), our **Balanced Accumulation brochure** can help clients explore how growth potential and protection can work together in retirement.

Can't miss news

Find all our Spanish-language resources in one place

Explore product materials, consumer education, social media content and more in our [Spanish-Language Resource Hub](#).

Your hub for Spanish resources



Three new posts, ready to share

We've added three new client-friendly resources to the [Social Media Resource Hub](#), including:

- Legacy Portrait family meeting guide
- What to Keep, What to Shred checklist
- Roth and partial Roth conversions case study

Start sharing today!



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Fixed index annuities are not a direct investment in the stock market. They are long term insurance products with guarantees backed by the issuing company. They provide the potential for interest to be credited based in part on the performance of specific indices, without the risk of loss of premium due to market downturns or fluctuation. Although fixed index annuities guarantee no loss of premium due to market downturns, deductions from the accumulation value for optional benefit riders or strategy fees or charges associated with allocations to enhanced crediting methods could exceed interest credited to the accumulation value, which would result in loss of premium. They may not be appropriate for all clients. Interest credits to a fixed index annuity will not mirror the actual performance of the relevant index.

Income Pay Pro® is a fixed index annuity issued on base contract form NA1012A/ICC17-NA1012A.MVA or appropriate state variation including all applicable endorsements and riders.

1. “Income” or “lifetime income” refers to guaranteed payment of lifetime payment amounts (“LPAs”). It does not refer to interest credited to the contract. Consult with your tax advisor regarding tax treatment of LPAs, which will vary according to individual circumstances.